

Karin Lindqvist

karinlindq@gmail.com | linkedin.com/in/karinlindqvist/ | Personal Website

Former AI founder now driving strategy, AI, and M&A in the CEO Office. 5+ years across founder, scale-up, and large-cap environments.

Experience

Addnode Group | Stockholm, Sweden

Global technology group delivering mission-critical software across 20+ markets; Nasdaq Large Cap, 3,000+ employees, 90+ acquisitions.

Corporate Development Manager, CEO Office

Aug 2025 - Present

- Promoted to Corporate Development Manager in the CEO Office to own strategic initiatives across the full group.
- Strategy & Leadership: Led Addnode's global Executive Summit on AI Strategy (100+ C-suites, rated 5.8/6), directed the company's first-ever Capital Markets Day end-to-end (80+ institutional investors), and currently managing the group-wide AI Innovation Program (250+ participants, 20+ sessions on ideation, pitching, and GTM).
- M&A: Managing deal flow (10+ weekly inbounds) and building internal AI tools to optimize deal sourcing, tracking and screening.
- AI & Operations: Driving cross-group AI upskilling initiatives (10+ workshops, 600+ participants) and leading the HQ's migration to AI-enabled workflows (projected \$2.5M+ in productivity gains over three years).

CEO Associate

Aug 2024 - July 2025

- Right-hand to the Group CEO & President, supporting and partnering on group-wide strategy, M&A, AI, and governance projects.
- Delivered 10+ executive-level analyses and presentations, and participated in monthly Board and Group Management meetings.
- Completed a 12-month global leadership program with three international rotations and personal leadership coaching.

Asentio | Stockholm, Sweden

AI startup delivering domain-specific opinion analysis at 400x the speed of GPT-4.

Co-Founder & COO

Oct 2022 - Mar 2024

- Led investor relations and board liaison (incl. Klarna's former CMO). Oversaw GTM, legal, and finance. Secured academic and industry pilots, resulting in an LOI from a Swedish unicorn. Led the full sale of the company.
- Recognition: Backed by the Swedish Innovation Agency (Vinnova), recognized by Accenture as a top-5 sustainable AI startup in Stockholm, accepted into Europe's top academic incubator, SSE Business Lab and KTH Innovation. Winners Guldräven, Winners Ideate, and Finalists Venture Cup (Sweden's largest entrepreneurship competition).

Tink | Stockholm, Sweden

Owned by VISA, Tink is a market-leading open banking platform serving global institutions and fintechs across 20+ markets.

U.S. Expansion (Contract)

Mar 2023 - Aug 2023

- Shaped the GTM strategy for Tink's entry into the \$25B U.S. open banking market, positioning 10+ products for U.S. adoption.

The Swedish-American Chamber of Commerce in San Francisco & Silicon Valley

The leading facilitator for transatlantic trade, investment, and innovation between Sweden and the San Francisco Bay Area.

Project Consultant

Aug 2022 - Dec 2022

- Launched the inaugural Forest Innovation Summit in San Francisco (120+ industry leaders, investors, scientists, and startups).

Business Development Associate

Aug 2021 - July 2022

- Scaled Swedish companies to the U.S market and led expansion initiatives for 150+ members & corporate partners.
- Led and moderated 15+ cross-sector events with senior stakeholders across AI, R&D, IP, Automotive, Big Data, Life Sciences, and more.

Education

Stockholm School of Economics

- Dual MSc in International Business and CEMS International Management, exchange with Nova SBE (Portugal). GPA 4.5/5.0
 - SSE Flagship Master - ranked 4th best Management Master in the world (Financial Times).
 - Awards: SSE Honors List (top 10% GPA of cohort); Course Director's Award for Outstanding Performance.

School of Business, Economics and Law at the University of Gothenburg

- Master of Laws, year one. Top 3% results in the cohort. GPA 4.0/4.0
- BSc in International Business, exchange with the Royal Melbourne Institute of Technology, Australia. GPA 3.7/4.0

Projects and Consulting

McKinsey & Company: Supported large-cap clients in northern Sweden with sustainability strategies (three-day workshop on-site, 2023).

Einride: Developed a R&D strategy framework to optimize value-risk balance in partnerships (6-month fixed contract, 2023).

Support and Philanthropy Program Uganda: Led partnership initiatives to improve livelihoods in Kampala slums (30 days on-site, 2023).

CEMS Technology & Innovation: Board Member, organized workshops with technology-based corporations and VC firms (12 months, 2022).

European Law Student Association: Financial Director for the world's largest law student association w. 60K+ members globally (12 months, 2020).

Skills and Awards

Professional Recognition: Humans of Globe "Inspiring CEO's to Watch in 2024" (2024); SACC-USA "Alumni Spotlight: From SACC-Intern to Entrepreneur" (2024); Värmlands Affärer, Business Profile of the Month "Karin from Karlstad knows how to succeed in San Francisco" (2022).

Technical Experience: Microsoft 365 Suite (advanced Excel & PowerPoint), Claude, Canva, WordPress, Figma, Modular Finance, Replit, Lovable.

Language: Swedish (native), English (fluent), Norwegian (intermediate), Spanish (intermediate).